



Central Intelligence Agency
Office of the Deputy Director for Intelligence

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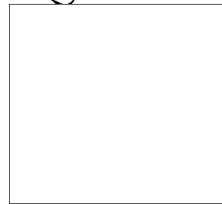
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*Thought you might find
attached pleasing.*



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P-201

United States Department of State

Assistant Secretary of State
for European and
Canadian Affairs

DATE: 6/29/84

April 14, 1984

SECRET

Mr. Robert Gates
Operations Center
Room 7F33, Headquarters
Central Intelligence Agency
Washington, D.C. 20505

Dear Bob:

I thought you might be interested in the enclosed memorandum which I sent to the Secretary covering a CIA analysis. It truly was a first rate piece of work for which its drafters and clearers are to be commended.

With warm regards,

Sincerely,

Rick
Richard Burt

Enclosure:

Memorandum,
April 12, 1984.

SECRET
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United States Department of State

*Assistant Secretary of State
for European and
Canadian Affairs*

APR 12

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SECRET

MEMORANDUM FOR THE SECRETARY

SUBJECT: CIA Analysis of Trends in Eastern Europe

Mr. Secretary:

I hesitate to add to your workload by bringing USG publications to your attention, but the attached CIA analysis of pressures for change in Eastern Europe is truly outstanding and therefore worth scanning.

In particular:

-- The key judgments (pp. 1-4) provide an excellent, concise analysis of trends in the region.

-- The bar graphs on page 19 (Figure 7) clearly demonstrate diminished U.S. trade, and increased Soviet, with most countries of the area and particularly with Poland between 1975 and 1982.

- The picture changed in 1983, however.
- For the first nine months of last year, exports to the West from Eastern Europe grew by 7 percent in volume (the first increase since 1979).
- The West's exports to Eastern Europe were down (by 3 percent in volume), but by a smaller percentage than in 1981 or 1982.

The CIA is somewhat more bearish than we are about near-term policy opportunities, although we unquestionably have our work cut out for us in taking full advantage of the trends this report highlights.

Rick Burt

Attachment:
As stated.

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